



Course 10
Embedded Options and Volatility –
Understanding Callable Bonds and Prepayments



Government Investment Officers Association

0




Lessons and Learning Objectives

Course Description
Recognize how the embedded option in callable bonds impacts yields and prepayment risk. Consider the impact of embedded options on standard risk factors associated with bonds: interest rate risk, reinvestment risk, call risk, default (credit) risk.

Lessons and Learning Objectives


1. Option(s) Defined
2. Volatility Defined
3. Callable Bonds
 - a) What is it?
 - b) Why is it?
4. Analyzing Callable Bonds
 - a) Yield Spread Analysis
 - b) Option Adjusted Spread Analysis
5. Considerations
 - a) Big Picture
 - b) Just One Tool

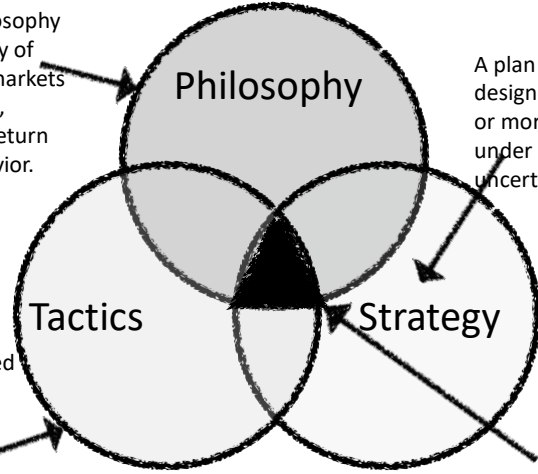


Government Investment Officers Association

1

Philosophy, Strategy & Tactics






Investment Philosophy is a coherent way of thinking about markets (how they work), efficiency, risk, return & Investor Behavior.

A plan of action or policy designed to achieve one or more goals usually under conditions of uncertainty.

Resources, skills and methods used to achieve or advance the goal of a strategy.

The intersection of Philosophy, Strategy & Tactics is the world of Portfolio Management.


The difference between strategy and tactics: Strategy is done above the shoulders, Tactics are done below the shoulders.



Government Investment Officers Association

2

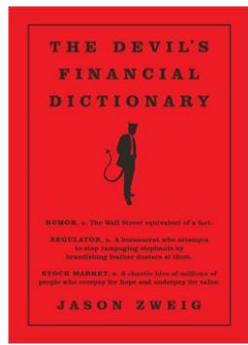
What is an Option?




OPTION, n. The right to buy or sell a financial asset at a fixed price on or before a specific time, from the Latin *optio*, “I choose”; a boon for stockbrokers whose clients don’t understand how options work and generate a fortune in commissions as they attempt to learn.

Explained Hugh Askin-Mee, a client of the brokerage firm Bourne, Rich & Howe: “I put two children through Harvard by trading options. Unfortunately, they were my broker’s children.”

Perhaps the earliest recorded options trade, according to Aristotle, was made by Thales of Miletus (ca. 624– 547 BC), one of the “Seven Sages of Greece,” who put down deposits on all nearby olive-oil presses one winter when his knowledge of astronomy purportedly told him that the next year would bring a good olive crop. Thales paid almost nothing and profited hugely when the abundant harvest created high demand for presses— thus making him one of the first individual investors to make more money trading options than his brokers did. He was also one of the last.(1)





(1) Zweig, Jason. *The Devil's Financial Dictionary* (pp. 147-148). Kindle Edition.

Government Investment Officers Association

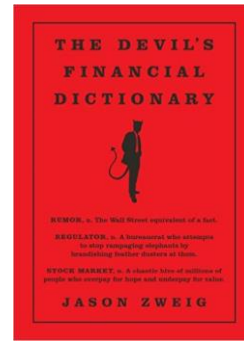
3

What is Volatility?



VOLATILITY, n. The extent to which an investment's short-term returns differ from its long-term average returns, technically known as standard deviation and colloquially known as Oh my God!

When an investment has been making money, the people who own it say that they are comfortable with volatility. When it starts losing money, they suddenly will declare that they hate volatility. The investment hasn't changed; only their perceptions have. The most volatile element in financial markets is investors' own views of volatility. (1)



(1) Zweig, Jason. The Devil's Financial Dictionary (pp. 223-224). Kindle Edition.



Government Investment Officers Association

4

Callable Bonds: What is it?




- **A bond where the issuer has the option to call (buyback) the bond** from an investor at a pre-determined price on a pre-specified date.
- The option to call the bond is usually one of the following kind:
 - **European:** One time only
 - **Bermudan:** Multiple times quarterly or semi-annually usually on coupon payment dates
 - **American:** Any time after a specified date
- In return for the option to call, the issuer pays a higher coupon than a non-callable bond of similar maturity.
- **The value of the call option depends on:**
 - *How often* and at what price the issuer can call the bond (exercise option)
 - *Time to the call date*
 - **Volatility of interest rates**

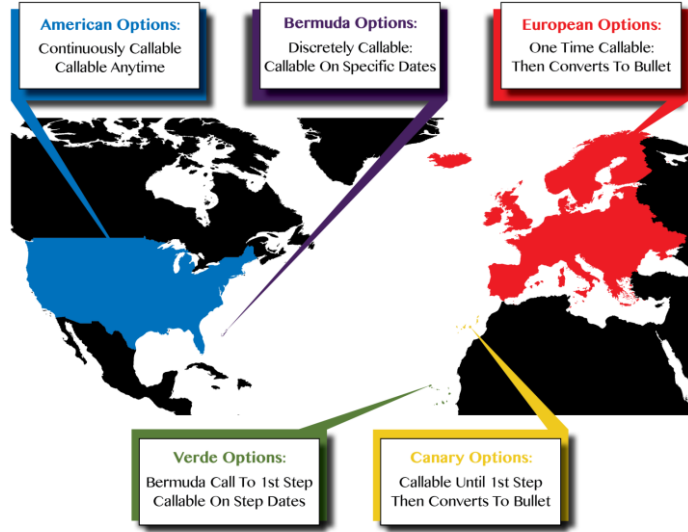


Government Investment Officers Association

5

Callable Bonds: Nomenclature






American Options:
Continuously Callable
Callable Anytime

Bermuda Options:
Discretely Callable:
Callable On Specific Dates

European Options:
One Time Callable:
Then Converts To Bullet

Verde Options:
Bermuda Call To 1st Step
Callable On Step Dates


Canary Options:
Callable Until 1st Step
Then Converts To Bullet



Government Investment Officers Association

6


Callable Bonds: Nomenclature



Actions
 Alerts
 Export
 Summary
 Set Homepag
 New Issue Monitor

Selection
 *New Issue AgyCbcls Only (KPW)
 Show Filters
 Clear Filters
 Issues

[Date]	Issuer	Coupon	Maturity	Spread	Curr	Outst	Book Mgr	Note
9/15/	All	All	All	All	All	All		
101) 9/15	FREDDIE MAC	STEP	09/30/21		USD	25	STFL-sole	5-NC6MO BERM
102) 9/15	FREDDIE MAC	STEP	09/30/21		USD	25	STFL,SUN	5-NC6MO BERM
103) 9/15	FREDDIE MAC	STEP	09/30/21		USD	15	AP-sole	5-NC6MO BERM
104) 9/15	FREDDIE MAC	STEP	09/30/21		USD	15	AP,MSRW	5-NC6MO BERM
105) 9/15	FED HOME LN BANK	VAR	10/13/26		USD	25	BCLY-sole	10C CONT +
106) 9/15	FANNIE MAE	1.48	03/29/21		USD	40	RJA-sole	4.5-NC6MOINC
107) 9/15	FREDDIE MAC	2.7	09/29/36		USD	15	CITI-sole	20-NC1 BERM
108) 9/15	FED FARM CREDIT	2	09/23/24		USD	75	JOINT LEADS	8-NC3MO CONT
109) 9/15	FED FARM CREDIT	1.35	09/21/20		USD	168	JOINT LEADS	4-NC1 CONT
110) 9/15	FED FARM CREDIT	2.32	09/22/27		USD	50	JOINT LEADS	11-NC3MOCONT
111) 9/15	FED FARM CREDIT	1.16	09/26/19		USD	130	JOINT LEADS	3-NC1 CONT
112) 9/15	FREDDIE MAC	STEP	09/30/21		USD	25	JOINT LEADS	5-NC6MO BERM
113) 9/15	FED HOME LN BANK	1.825	09/26/23		USD	5	BM0-sole	7-NC1 CONT



Government Investment Officers Association

7

Australia 61 2 9777 8600
 Brazil 5511 2395 9000
 Europe 44 20 7330 7500
 Germany 49 69 9204 1210
 Hong Kong 852 2977 6000
 Japan 81 3 3201 8900
 Singapore 65 6212 1000
 U.S. 1 212 318 2000
 Copyright 2016 Bloomberg Finance, L.P.
 SN 676390 CDT
 GMT+5:00
 G917-1586-1
 19-Sep-2016
 14:44:27

Callable Bonds: Data



- FHLMC (Freddie Mac) Bond Data:
<http://www.freddiemac.com/debt/html/sactivitymain.html>
- FNMA (Fannie Mae) Bond Data:
<http://www.fanniemae.com/portal/funding-the-market/debt/reports/>
- FHLB (Federal Home Lone Bank) Bond Data:
http://www.fhlb-of.com/ofweb_userWeb/pageBuilder/debt-securities-21
- FFCB (Federal Farm Credit Bank) Bond Data:
https://www.farmcreditfunding.com/ffcb_live/activitySummary.html
- FRB (Federal Reserve Bank) Call Notices:
<https://www.frbservices.org/app/callnotices/CallNotices.action>
- TRACE (FINRA Trade Reporting and Compliance Engine):
<http://finra-markets.morningstar.com/BondCenter/Default.jsp>



Government Investment Officers Association

8

Callable Bonds: Why is it?



- **Agencies buy mortgage loans** and assets backed by mortgage loans.
- **Home owners usually have the right to pre-pay** the mortgage loan at any time:
 - When rates drop home owners are likely to pre-pay loans and “re-finance” at lower rates.
 - When rates rise home owners are likely to keep the low rate loan rather “re-finance” with a higher rate loan.
- Therefore, Agencies are short options to homeowners
- **The issuance of callable bonds allows the Agencies to match the characteristics of the mortgage loan** (asset/liability management):
 - When interest rates drop, mortgage loans (assets) pre-pay, Agencies can redeem their callable bonds (liabilities).



Government Investment Officers Association

9

What are Primary Risks with Bonds

- **Interest Rate Risk:** The risk that bond prices will fall as interest rates rise.
- **Reinvestment Risk:** The risk that proceeds from the bond will be reinvested at a rate lower than the yield when purchased.
- **Call Risk:** The risk that a bond with a call provision will be called (redeemed before the stated maturity date) by the issuer.
- **Default/Credit Risk:** The risk that the bond issuer will be unable to pay the interest and principal as promised.



Analyzing Bonds: Yield Spread

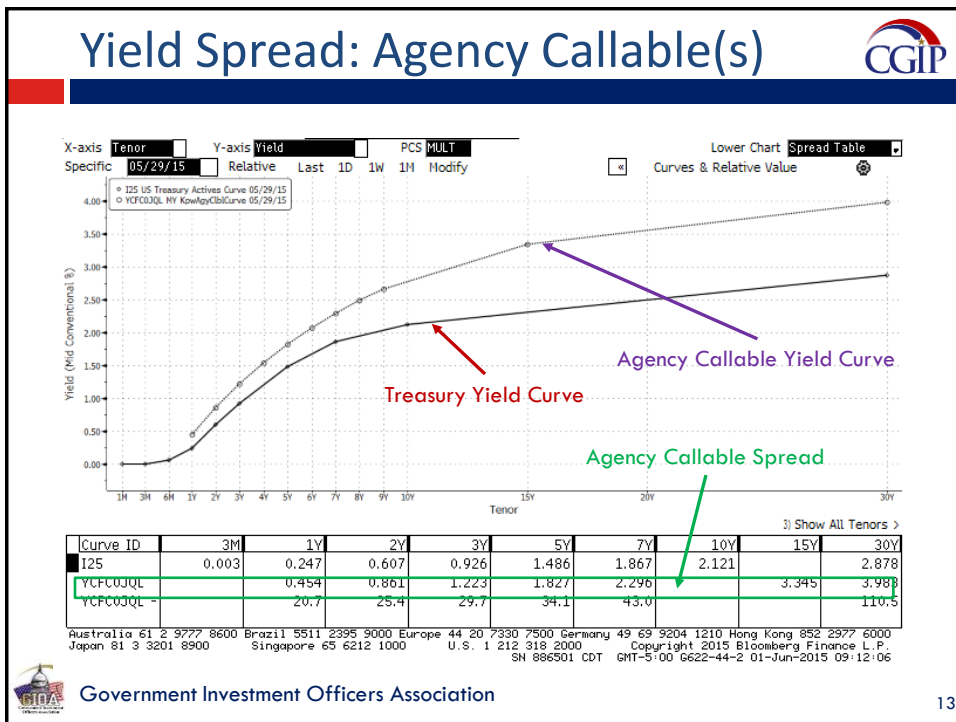
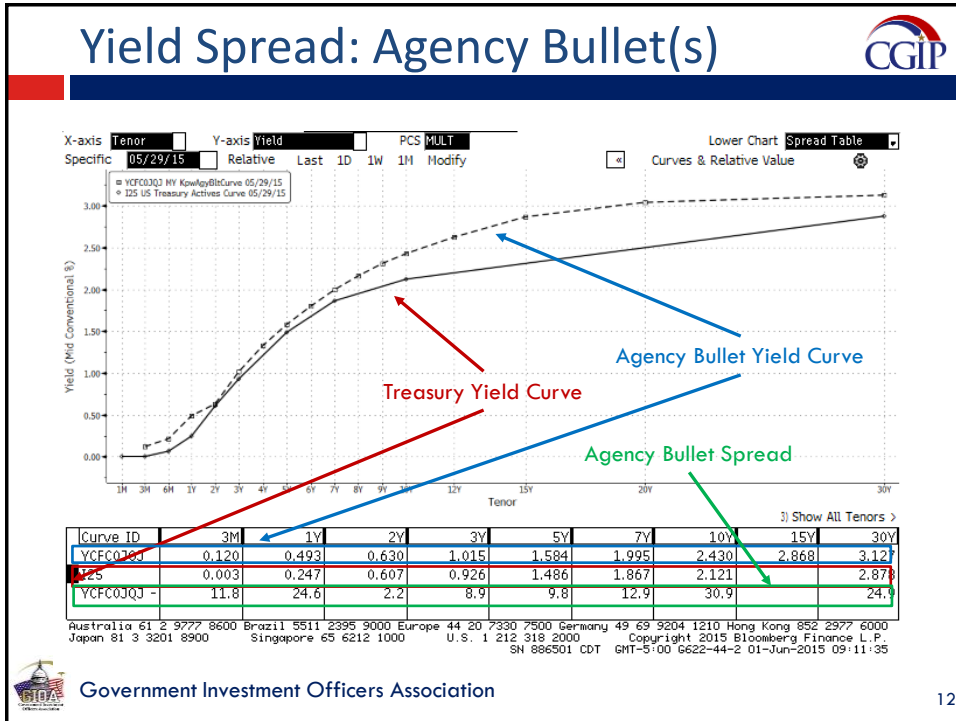
“Given that Treasury securities do not expose investors to credit risk, market participants look at the yield offered on an on-the-run Treasury security as the minimum interest rate required on a non-Treasury security with the same maturity. ... it is commonplace to refer to the additional yield over the benchmark Treasury issue of the same maturity as the yield spread.

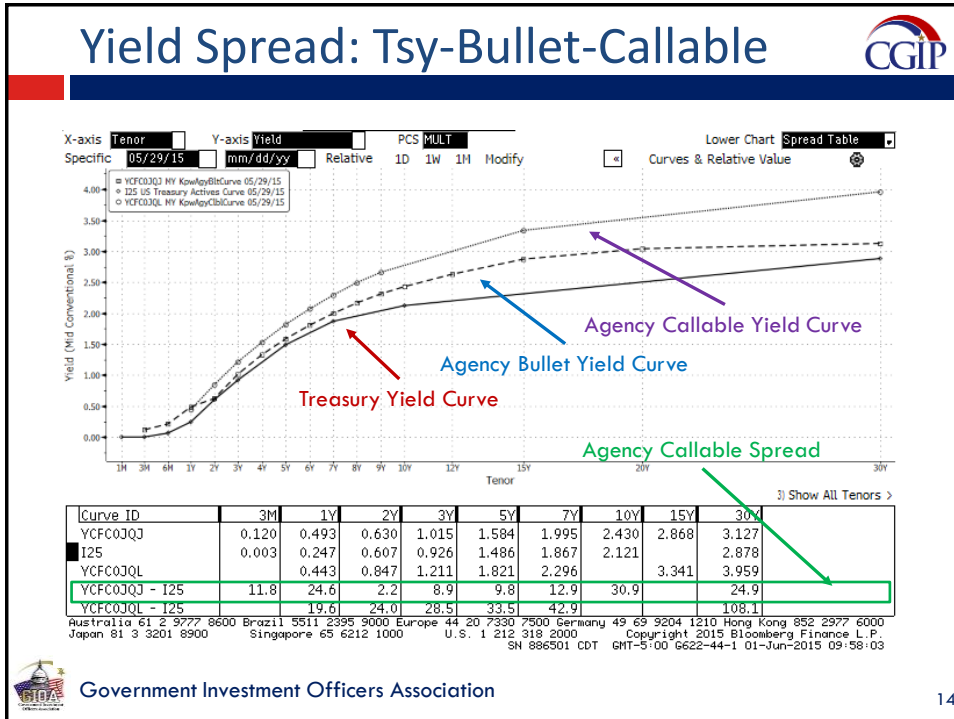
$$\text{yield spread} = \text{yield on bond X} - \text{yield on bond Y}$$

where bond Y is considered the reference bond (or benchmark) against which bond X is measured.

When a yield spread is computed in this manner it is referred to as an absolute yield spread and it is measured in basis points.”







Yield Spread: Problem/Solution

“Since callable bonds have more than one possible redemption date (their call dates and maturity), the collection of future cash flows contributing to their overall return is not clearly defined. ... an issue’s incremental risks are evaluated relative to its incremental return. When the return measure itself is flawed, the possibility of drawing catastrophically incorrect conclusions about risk and return becomes very real. ...

A more complete measure of return should fulfill the following requirements:

1. It should account for the risks posed by an uncertain redemption date by providing an objective measure of performance that is independent of any assumed redemption date.
2. It should provide a means of assessing the incremental return contained in the security relative to a riskless benchmark.”

[[2010-05-18], Introduction to Option-Adjusted Spread Analysis (Bloomberg Financial) (Kindle Locations 227-228, 240-242, 281-285). Wiley, Kindle Edition.]

Government Investment Officers Association

15

Spread Analysis: Two Approaches



Yield Spread Analysis:

Usually quoted in basis points (1/100th of 1%) by subtracting a benchmark bond yield (usually a US Treasury of similar maturity) from the yield of the bond being analyzed. The spread represents the incremental return over the benchmark the investor earns for taking on Interest Rate Risk, Reinvestment Risk, Call Risk and Credit Risk. This incremental return is to a specific date (usually maturity) and does not take into account the possibility of an early redemption.



Spread Analysis: Two Approaches




Option Adjusted Spread Analysis:

A financial-analysis method that analyzes the impact of any options embedded in a bond's structure and measures the issue's expected incremental return. Quoted in basis points, the OAS represents the constant spread applied to the benchmark rates in a fixed-income option model to recover the price of the bond being analyzed. The measure is called OAS because (1) it is a spread and (2) it adjusts the cash flows for the option when computing the spread to the benchmark interest rates.



Yield Spread vs OAS: Bullet



ICUR 6/22/20
 INTERPOLATED US YIELD FOR 6/22/20 (1846 DAYS) IS: **1.673** Treasury Yield

OPTION-ADJUSTED SPREAD ANALYSIS

FANNIE MAE FNMA 1 3/8 06/20 98.633/98.696 (1.784/1.771) BVAL

Calculate (P,O,V) <input type="radio"/> P	Price 98.696	OAS (bp) 9.69	Volatility (V) 0.00
---	---------------------	----------------------	----------------------------

Cusip / ID# 3135G0D75 Option Px Value: -0.00
 Settle **6/ 4/2015** Bench settle **6/ 4/2015** Vega: **0.00**
 Spread **9.7bp** vs 5Y **11.875 6/30/20 Govt @100-31 3/8 (1.674)**

This bond has no embedded options.

Agency Bullet Yield

	OAS Method	Option Free	To Maty on 6/22/2020	To Mty
Yld		1.771	1.771	1.771
Sprd		9.9	9.9	9.9
M Dur	4.89		4.83	4.83
Risk	4.84		4.77	4.77
Cnvx	0.27		0.26	0.26

Model L=Lognormal

Benchmark Rates (US Tsy)

2) Customize

Curve **111** Semi

US On/Off The Run

Dated **6/ 3/2015**

Settle **6/ 4/2015**


N None

Shift **+0** (bps)

	Yield Spread
3m	0.005
6m	0.066
1y	0.255
2y	0.673
3y	1.038
4y	1.420
5y	1.661
7y	2.070
10y	2.328
20y	2.840
30y	3.071

(88) REFRESH


Australia 61 2 9777 8600 Brazil 5511 2395 9000 Europe 44 20 7330 7500 Germany 49 69 9204 1210 Hong Kong 852 2977 6000 Japan 81 3 3201 8900 Singapore 65 6212 1000 U.S. 1 212 318 2000 Copyright 2015 Bloomberg Finance L.P. SN 886501 CDT GMT-5:00 H447-4451-0 03-Jun-2015 11:47:36



Government Investment Officers Association

18

Yield Spread vs OAS: Callable



ICUR 6/22/20
 INTERPOLATED US YIELD FOR 6/22/20 (1846 DAYS) IS: **1.673** Treasury Yield

OPTION-ADJUSTED SPREAD ANALYSIS

FANNIE MAE FNMA 2 06/30/20 NOT PRICED

Calculate (P,O,V) <input type="radio"/> P	Price 100	OAS (bp) 5.44	Volatility (V) 41.24
---	------------------	----------------------	-----------------------------

Cusip / ID# 3136G2L70 Option Px Value: -1.37
 Settle **6/30/2015** Bench settle **6/ 4/2015** Vega: **-0.04**
 Spread **32.6bp** vs 5Y **11.875 6/30/20 Govt @100-31 3/8 (1.674)**

{NUM}<Go> for:

3) Call Schedule

	OAS Method	Option Free	To Call on 6/30/2016	To Mty
6/30/16	100.00	1.712	2.000	2.000
9/30/16	100.00		174.9	33.8
12/30/16	100.00		0.99	4.74
3/30/17	100.00	3.33	0.99	4.74
6/30/17	100.00	3.33	0.99	4.74
9/30/17	100.00	-1.96	0.01	0.25

Model L=Lognormal

Exercise Premium **0.00**

Benchmark Rates (US Tsy)

2) Customize

Curve **111** Semi

US On/Off The Run

Dated **6/ 3/2015**

Settle **6/30/2015**


N None

Shift **+0** (bps)

	Yield Spread
3m	0.005
6m	0.066
1y	0.250
2y	0.673
3y	1.038
4y	1.420
5y	1.661
7y	2.070
10y	2.328
20y	2.840
30y	3.071

(88) REFRESH

Australia 61 2 9777 8600 Brazil 5511 2395 9000 Europe 44 20 7330 7500 Germany 49 69 9204 1210 Hong Kong 852 2977 6000 Japan 81 3 3201 8900 Singapore 65 6212 1000 U.S. 1 212 318 2000 Copyright 2015 Bloomberg Finance L.P. SN 886501 CDT GMT-5:00 H447-4451-1 03-Jun-2015 12:09:56



Government Investment Officers Association

19

Yield Spread vs OAS: Duration



Bond Description	Purchase Yield [1.694]	Modified Duration [4.846]	Effective Duration [3.679]	OAS [(4.18)]
1.012MM 3135G0D75: FNMA1.50 06/22/20 (5.05Yrs)	1.572	4.851	4.894	9.694
1.000MM 3134G7AD3: FHLMC1.25 06/25/20 (5.0YrsNc3.0Mos-DqSu)	1.25	4.893	1.643	(31.492)
0.983MM 912828VJ6: T1.875 06/30/20	1.952	4.828	4.848	0.02
1.000MM 3136G2L70: FNMA2.00 06/30/20 (5.0YrsNc1.0Yrs-Dq)	2.00	4.811	3.331	5.056

Duration

Interpretation: Generic description of the sensitivity of a bond's price (as a percentage of initial price) to a change in yield

Modified Duration

Duration measure in which it is assumed that yield changes do not change the expected cash flows

Effective Duration

Duration measure in which recognition is given to the fact that yield changes may change the expected cash flows

A.K.A: Option Adjusted Duration or OAS Duration.

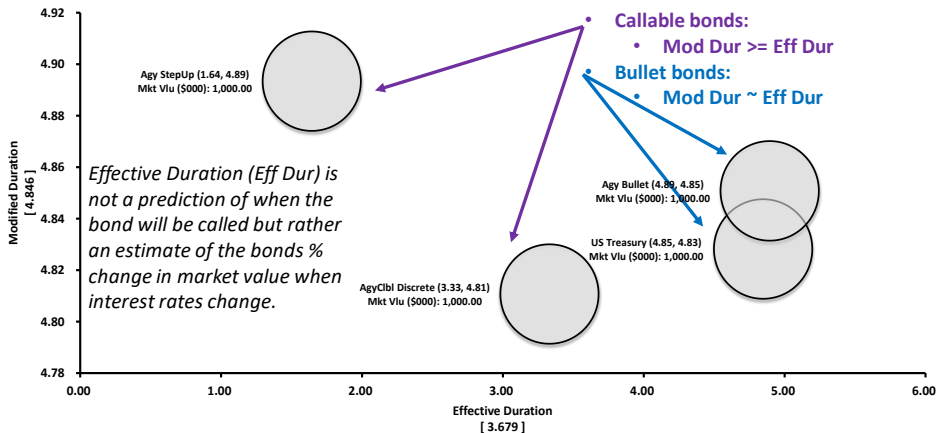
[Definitional Diagram from: Frank J. Fabozzi. Fixed Income Analysis (Kindle Locations 3020-3021). Kindle Edition.]

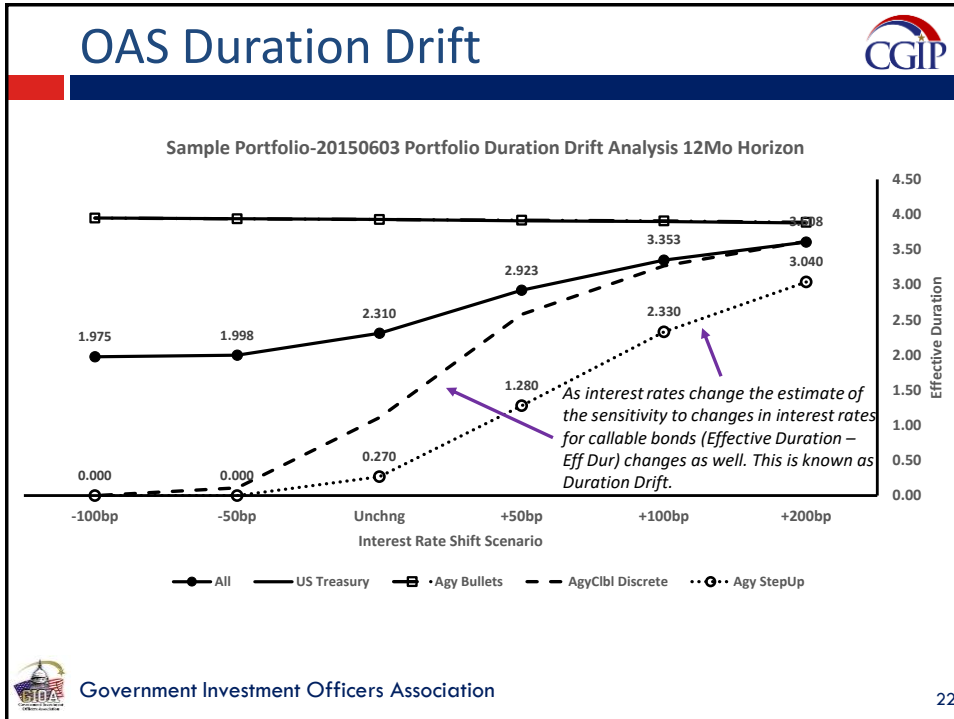


Modified Duration/OAS Duration




Sample Portfolio-20150603 (Using 06/03/15 Portfolio Data)
Effective Duration versus Modified Duration Where Bubble Size is Mkt Vlu (\$000) [4,000.00]
Par Amount (\$000): 3,994.18 | Purchase Yield: 1.69 | Effective Duration: 3.68







A Digression on OAS/Vol



- **It has become a common practice to use a 14% volatility assumption for the Bloomberg OAS1 function.**
- The default model for the OAS1 function on Bloomberg is the (L)ognormal model. This model is a single volatility parameter model which assumes that all points along the curve have the same volatility.
- **The 14% volatility assumption can lead to erroneous relative value comparisons when the actual volatility differs.**
- As of the recording of this presentation **the 14% volatility assumption is well below market levels and thus overstates the Option Adjusted Spread.**


Government Investment Officers Association
23

4nc1Yr-Cc @ 14% Volatility



FED FARM CREDIT FFCB 1.35 9/20 US3133EGVK84
OPTION-ADJUSTED SPREAD ANALYSIS
 FED FARM CREDIT FFCB 1.35 09/20 99.843/99.981 (1.390/1.355) BVAL

Calculate	Price	OAS (bp)	Volatility	
(P,0,V) <input type="checkbox"/> P) 100		0) +24.07	V) 14.00	

Cusip / ID# 3133EGVK8 Option Px Value: -0.06
 Settle 9/21/2016 Bench settle 9/19/2016 Vega: -0.01
 Spread 23.8bp vs4Y 912828L65 Govt @101.03259(1.112)

{NUM}<GO> for:
 3) Call Schedule
 9/21/17 100.00

	OAS Method	Option Free	To Call on 9/21/2017	To Mty
Yld		1.334	1.350	1.350
Sprd		23.9	74.9	25.5
M Dur	2.88		0.99	3.88
Risk	2.88		0.99	3.88
Cnvx	-3.45		0.01	0.17

Model L=Lognormal
 Exercise Premium 0.00


2) Customize
 Curve 1111 Semi
 US On/Off The Run
 Dated 9/16/2016
 Settle 9/21/2016
 None
 Shift +0(bps)

Yield Spread

3m	0.279
6m	0.483
1y	0.601
2y	0.766
3y	0.904
4y	1.095
5y	1.197
7y	1.493
10y	1.684
20y	2.108
30y	2.430

88) REFRESH


Australia 61 2 9777 8600 Brazil 5511 2395 9000 Europe 44 20 7330 7500 Germany 49 69 9204 1210 Hong Kong 852 2977 6000
 Japan 81 3 5201 8900 Singapore 65 6212 1000 U.S. 1 212 518 2000 Copyright 2016 Bloomberg Finance L.P.
 SN 765691 CDT GMT-5:00 G730-3948-0 17-Sep-2016 13:37:18



Government Investment Officers Association

24

4nc1Yr-Cc @ Market Volatility



FED FARM CREDIT FFCB 1.35 09/20 99.843/99.981 (1.390/1.355) BVAL
OPTION-ADJUSTED SPREAD ANALYSIS

Calculate	Price	OAS (bp)	Volatility	
(P,0,V) <input type="checkbox"/> P) 100		0) -7.35	V) 54.94	

Cusip / ID# 3133EGVK8 Option Px Value: -1.29
 Settle 9/21/2016 Bench settle 9/19/2016 Vega: -0.02
 Spread 23.8bp vs4Y 912828L65 Govt @101.03259(1.112)

{NUM}<GO> for:
 3) Call Schedule
 9/21/17 100.00

Moving (Vol) from 14% to 54.94% lowered the OAS and lowered the Effective Duration.

	OAS Method	Option Free	To Call on 9/21/2017	To Mty
Yld		1.020	1.350	1.350
Sprd		-7.5	74.9	25.5
M Dur	2.66		0.99	3.88
Risk	2.66		0.99	3.88
Cnvx	-1.34		0.01	0.17

Model L=Lognormal
 Exercise Premium 0.00


2) Customize
 Curve 1111 Semi
 US On/Off The Run
 Dated 9/16/2016
 Settle 9/21/2016
 None
 Shift +0(bps)

Yield Spread

3m	0.279
6m	0.483
1y	0.601
2y	0.766
3y	0.904
4y	1.095
5y	1.197
7y	1.493
10y	1.684
20y	2.108
30y	2.430

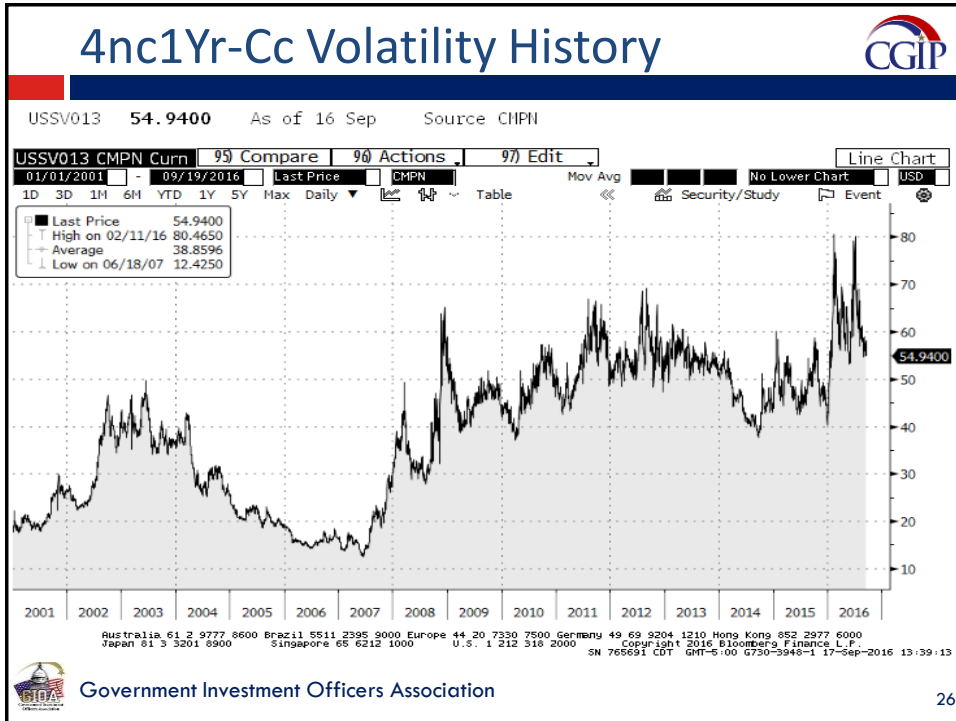
88) REFRESH

Australia 61 2 9777 8600 Brazil 5511 2395 9000 Europe 44 20 7330 7500 Germany 49 69 9204 1210 Hong Kong 852 2977 6000
 Japan 81 3 5201 8900 Singapore 65 6212 1000 U.S. 1 212 518 2000 Copyright 2016 Bloomberg Finance L.P.
 SN 765691 CDT GMT-5:00 G730-3948-0 17-Sep-2016 13:35:59



Government Investment Officers Association

25



OASD<GO>: OAS Defaults

OAS USER DEFAULTS

Model
 Model :Lognormal Exercise Premium
 For Normal Mean Reverting & Lognormal Mean Reverting models only
 Mean Reversion Speed *Use OASD <GO> (or ask for it) to verify that Bloomberg is populating the OAS1 results with the appropriate market volatility for the structure.*

Curve and Volatility
 Currency Curve Number Custom Volatility Freq Curve Description
 A USD I111 2 US On/Off The Run So
 B M49 I111 2 US On/Off The Run So
 C 3M0 6M0 1YR 2YR 3YR 4YR 5YR 7YR 10YR 20YR 30YR
 A 0.279 0.483 0.601 0.766 0.904 1.095 1.197 1.493 1.684 2.108 2.430
 B 0.279 0.483 0.601 0.766 0.904 1.095 1.197 1.493 1.684 2.108 2.430
 C

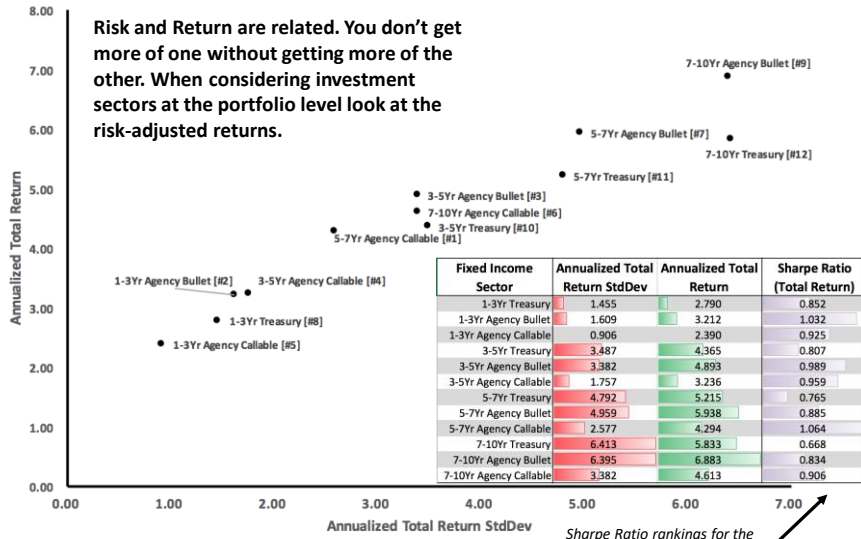
Use Swap Curve by Default Respect SWDF/TSSD Curve Settings

For IYC curves only
 Use BGN price (Y/N) Bid/Ask (B/A)
 Yield Adjustment Method OAS1: AOAS: OASF:
 Agency Curve Pricing Source in AOAS/OASF I252: I267:
 FHLB, FFCB & FAMCA Default Curve in AOAS I267

Australia 61 2 9777 8600 Brazil 5511 2395 9000 Europe 44 20 7330 7500 Germany 49 69 9204 1210 Hong Kong 852 2977 6000
 Japan 81 3 3201 8900 Singapore 65 6212 1000 U.S. 1 212 318 2000 Copyright 2016 Bloomberg Finance L.P.
 SN 765691 CDT GMT-5:00 G730-3948-1 17-Sep-2016 14:18:32

Government Investment Officers Association 27

The Big Picture: 12/00 – 08/16

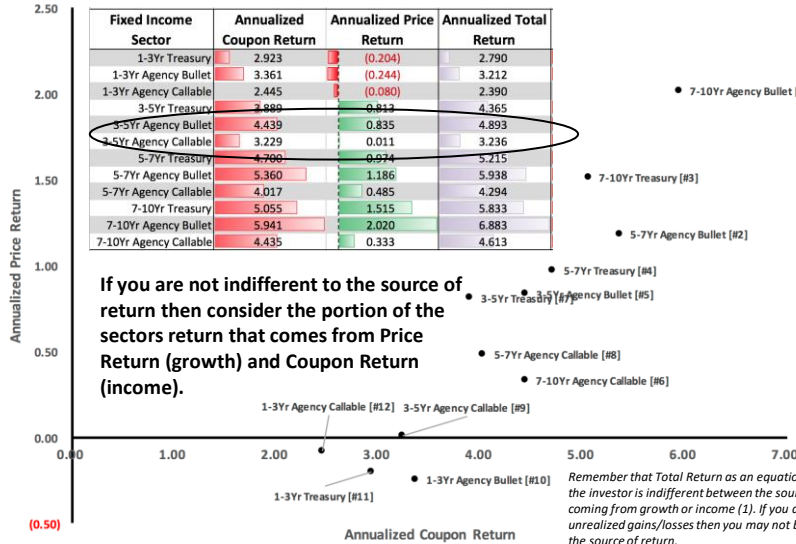


Sharpe Ratio rankings for the Treasury, Agency Bullet and Agency Callable sectors from 12/00-08/16 are in brackets.



Government Investment Officers Association

The Big Picture: 12/00 – 08/16



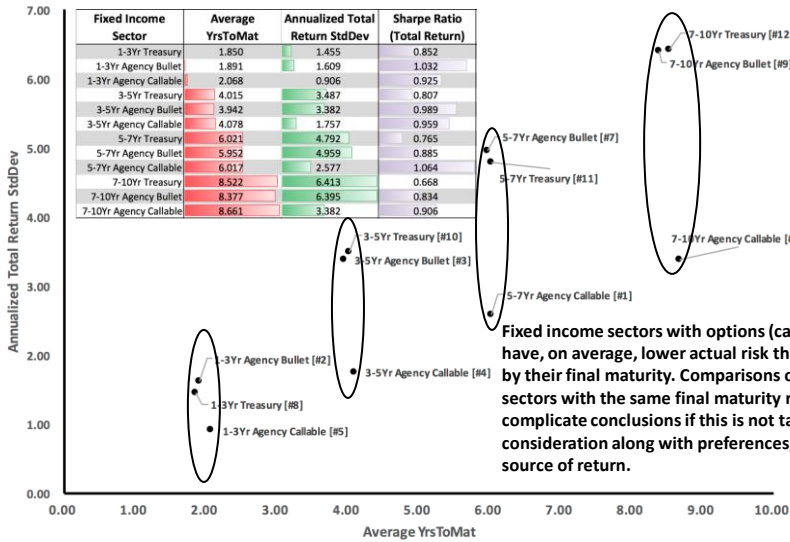
Remember that Total Return as an equation assumes that the investor is indifferent between the source of return coming from growth or income (1). If you do not budget unrealized gains/losses then you may not be indifferent to the source of return.



Government Investment Officers Association

(1) Managing Investment Portfolios: A Dynamic Process (CFA Institute Investment Series) (p. 723). Wiley. Kindle Edition.

The Big Picture: 12/00 – 08/16



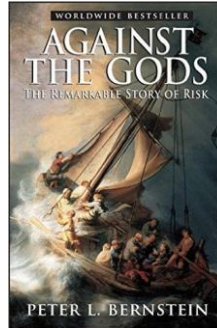
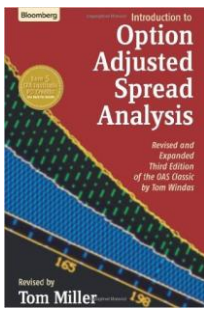
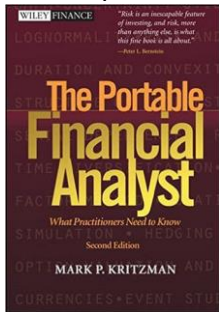
Fixed income sectors with options (callable bonds) have, on average, lower actual risk than suggested by their final maturity. Comparisons of fixed income sectors with the same final maturity ranges can complicate conclusions if this is not taken into consideration along with preferences, if any, for the source of return.



Just One Tool



- Remember: **Risk & Return are related**
 - You only get more of one with more of the other
- OAS is just one tool/measure** among many.
 - Use OAS in conjunction with others to determine suitability
- Single security analysis second to **big picture analysis**
 - Everything in context of Investment Policy/Plan**
- Dive deeper and learn more with these...



DISCLAIMER



The information herein has been obtained from sources Cantor Fitzgerald and Co. (Cantor) believes to be reliable, but Cantor does not represent or warrant that it is accurate or complete. This information has been prepared solely for informational purposes. It is not an endorsement of, or a solicitation to purchase, any of the products or services mentioned herein. Cantor disclaims all liability for the accuracy or completeness of the information provided by any vendors or contained in any websites mentioned herein.



Disclaimer



Courses in the Certified Government Investment Professional (CGIP) Program were created in cooperation with members of the Government Investment Officers Association's (GIOA) CGIP Working Group, GIOA and Fixed Income Academy (FIA). Opinions and views expressed herein are those of the instructors and may not represent the views of GIOA, FIA and/or any affiliated organization. Views are based on information and data available at the time the presentations were created and are subject to change for any reason.

Materials have been obtained from sources believed to be reliable, but we make no representation or warranty as to its accuracy. All information is for educational purposes only and the accuracy or completeness of any statements or data cannot be guaranteed. The information provided does not constitute investment advice or municipal advice and it should not be relied upon as such.

This is not a solicitation or recommendation to buy and/or an offer to sell securities. It does not take into account any investor's particular investment objectives, strategies, tax status, or investment horizons. Any past performance shown is no guarantee of future results.

For complete information about GIOA and the CGIP program visit: www.gioa.us

